Tinedale Farms, LLC





In 1863, the Theunis' started farming by clearing land and milking seven cows. This farm has stayed in the family by farm transfer between generations and today is called Tinedale Farms, LLC, and they milk 2,500 cows. A separate LLC was formed in 2000, called Total Grain Services which buys and sells corn, soybeans, and wheat, and also sells market cash contracts throughout the year.

Address: Tinedale Farms: 2768 Poplar Street, Wrightstown, 54180

Total Grain Services: 2730 Poplar Street, Wrightstown, 54180

Owners: Carl and Sharon Theunis (Parents)

Mike Theunis – Dairy Manager

Scott Theunis – Crop Manager / Total Grain Services General Manager

Todd Theunis – Total Grain Services Operations Manager

Jim Theunis – Maintenance Manager

Cindy Theunis (Scott's wife) – Financial Manager Tyler Theunis (Scott & Cindy's son) – General Labor

Employees: Dairy – 27 full-time, Cropping – 2 full-time plus 6-10 seasonal part-time

Milking Cows: 2,500

Calves: Raised by Deer Creek Feeding, LLC, Dalhart, TX birth to 180 days old

In 2015, an addition was built on a freestall barn to serve as a drop-off point for calves from other dairies to transport to Dalhart, TX. Approximately 120

calves are dropped off per week.

Heifers: Raised by Oshkosh Heifer Development, LLC, Oshkosh, Nebraska

180 to 680 days or 6 weeks pre-fresh

(Tinedale Farms is a partner)

Milking Herd: Housed in freestall barns with recycled sand bedding

Cropping: 6,200 acres

• 2,200 acres corn silage,

• 1,000 acres corn grain,

• 1,400 acres soybeans,

• 1,200 acres alfalfa/perennial ryegrass mixture,

• 400 acres "cocktail mix"

Farm does all planting and harvesting.

Equipment: 24 row John Deere high speed 1775NT corn planter with tracks

(can plant corn at 8 mph)

40-foot John Deere CCS 1990 air drill

John Deere S680 Combine – 12 row shredding corn head, 40-foot flex head

John Deere 9900 Forage Harvester (with HarvestLabTM)

All Equipment linked by "MyJohnDeere" JDLink to make field

prescriptions

Farm owns 5 semi-trucks that are used for harvesting, manure application,

milk hauling, and used with Total Grain Services

Shop Farm maintenance shop does 80% of repairs and maintenance

Crop Agronomist: Knutzen Crop Consulting

Management

Managemen Team Grain Broker: Advanced Trading

Future of Total Grain Services and Tinedale Farms

The future of Total Grain Services is to continue to service our customers and lead them to success. The only way for us to succeed is for our customers to succeed. The future for Tinedale Farms is to continue to grow and modernize to give the younger generations a path for their future.



Total Grain Services, LLC

2000	Total Grain Services started with four bins, 2 x 250,000 bushel, 1 x 120,000 bushel, and 1 x 30,000 bushel
2010	Another bin was added, $1 \times 390,000$ bushel Also added grinder for corn to be used for feed -1.2 to 1.5 million bushels of corn ground annually
2012	Two more bins were added, 1 x 100,000 bushel and 1 x 200,000 bushel
2014	Another bin was added, 1 x 400,000 bushel
2016	Total Grain Service built a shed to be used for extra storage up to 500,000 bushels. When it is not used for commodities, it can be used for equipment storage

Total Storage on-site is just over 2.2 million bushels

Two grain driers, 2000 bu/hour for wheat and soybeans, 2500 bu/hr for corn – all run on natural gas

Computer based distribution system – allows use of cell phone to monitor and make changes



