



**Credit Transfer Pathway**  
**FVTC Program: 101961 - Management Development**  
**Concordia University Wisconsin (CUW) Program:**  
**Business Management**  
**Academic Year: 2013-14**



FVTC			Concordia University Wisconsin (CUW)		
Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-102-112	Business, Introduction to	3.00		Elective	3.0
10-104-151	Marketing 1, Principles of	3.00	AL 366	Marketing Management	3.0
10-116-104	Labor Relations	3.00		Elective	3.0
10-116-193	Human Resources Management	3.00	AL 359	Human Resource Management	3.0
10-196-110	Cost Controls and Budgeting	3.00		Elective	3.0
10-196-121	Safety, Principles of	2.00		Elective	2.0
10-196-131	Problem Solving	2.00		Elective	2.0
10-196-139	Employee Training and Development	3.00		Elective	3.0
10-196-171	Management Development Field Study	1.00		Elective	1.0
10-196-190	Leadership Development	3.00	AL 272	3 Credits Elective 3 Credits Organizational Management	6.0
10-196-191	Supervision	3.00			
10-196-192	Managing for Quality	3.00		Elective	3.0
10-623-194	Introduction to Six Sigma	3.00		Elective	3.0
10-623-195	Lean Tools	2.00		Elective	2.0
<b>Technical Studies</b>		<b>37.00</b>			<b>37.0</b>
10-801-195	Written Communication	3.00	AL 204	College Writing	3.0
10-801-196	Oral/Interpersonal Communication	3.00		Elective	3.0
10-804-123	Math w Business Applications	3.00		Elective	3.0
10-809-172	Introduction to Diversity Studies	3.00		Elective	3.0
10-809-195	Economics	3.00	AL 347	Macroeconomics	3.0
10-809-196	Intro to Sociology	3.00		Core Credit: Social Science	3.0
10-809-199	Psychology of Human Relations	3.00		Elective	3.0
<b>General Studies</b>		<b>21.00</b>			<b>21.0</b>
<b>Electives</b>		<b>6.00</b>		Electives	<b>6.0</b>
<b>Total credits needed at FVTC to complete degree:</b>		<b>64.00</b>	<b>Total credits accepted:</b>		<b>64.0</b>

Notes:

- Transfer of credits is determined by "official" documents CUW has on file. College level courses in which the student earned a grade of "C-" (1.67) or better will be considered for transfer.
- A maximum of 80 transfer credits are accepted from regionally accredited colleges and universities.
- All students must complete 128 credits (48 residually at CUW) to obtain a bachelor's degree.
- For the most current transfer credit information, please contact a CUW Admissions Counselor.

Additional courses to be taken at CUW		
Course No.	Course Title	Credits
AL 107	Student Success Strategies	3.0
AL 234	Speech Communication	3.0
AL 169	Statistical Methods	3.0
AL 356	Critical Thinking & Creativity	3.0
AL 368	Philosophy of Value & Ethics	3.0
AL 365	Accounting	3.0
AL 346	Business Finance	3.0
AL 371	Business Policy	3.0
AL 474	Integrative Project: Business Plan	3.0
AL 367	Global Dimensions	3.0
AL 125	Mathematics	3.0
AL 159	Heritage of Faith	3.0
	Core Credit: Humanities/Arts	6.0

	Core Credit: Christian Doctrine	3.0
	Core Credit: Science	3.0
	Electives	16.0
<b>Total credits from CUW:</b>		<b>64.00</b>
<b>Total credits from Applied Associate Degree Coursework:</b>		<b>64.00</b>
<b>Total credits needed to complete degree:</b>		<b>128.00</b>